# SALES AND ACCOUNT MANAGEMENT

# **DESIGN, ENGINEERING & PROFESSIONAL SERVICES**

# AE Design Services - IT/ICT

- Programming
- Schematic Design
- Design Development
- Construction Documents
- Construction Administration

### Site Acquisition Services

- -Site Selection
- -Space Qualification
- -Lease Coordination

# Technology Project Management - IT/ICT

- -Peer Review
- -Project Management
- -Field Engineering
- -Construction Management
- -General Contracting

### **Data Center Services**

### Administrative/Naming Standards

**Trusted Data Analysis** 

**ITAM Databases** 

### **Audit/Documentation Services**

- -Basic Hierarchy Building, Rooms, Etc
- -Backbone and Horizontal Cabling
- -IT/ICT Equipment
- -TR/ER Patching and Interconnects
- -Horizontal Cabling

# Gap Analysis

Move Restack and Patching Plans

Lifecycle and Metadata Reporting

### **Relocation Support Services**

### Structured Cabling

**Rack and Cabinets** 

Network (LAN)

**Electronic Safety & Security** 

Specialty communications systems: Paging, audio/visual, nurse call, CATV, emergency call,

and others

Electrical and Grounding: Power conditioning &

distribution, telecommunications system

grounding, surge & lightning protection

# **FURNISH & INSTALL, INTEGRATION**

# IT/ICT Equipment Furnish and Install

Server Room/Colo Cage Install

IT/ICT Material Coordination

**Moving and Rigging Services** 

Relocation Packaging

Complete Site Demolition and Decommissioning

**Asset Liquidation** 

Site Restoration

### Data Center

# **Moving and Rigging Services**

**Relocation Packaging** 

**Complete Site Demolition and Decommissioning** 

**Equipment Purchasing and Sales** 

Disposal and Recycling of Base Materials

Asset Liquidation

Site Restoration

# **Relocation Support**

# Tier 1-4 Helpdesk/Service Desk

#### Desktop

-Break/Fix/Incident Resolution

-Backups

-Firmware/Patch Management

#### Network

-Break/Fix/Incident Resolution

-Firmware/Patch Management

## IT Integration

# IT/ICT Furnish and Install

- -Structured Cabling
- -IT Infrastructure
- -Network Equipment
- -File Servers
- -Storage
- -UPS

### IT Furnish and Install

### OPERATIONS - MOVES, ADDS, CHANGES

### **Smart Hands**

- -IT Asset Disposition
- -Data Migration
- -Equipment Relocation/install
- -Rack/Stack Services
- -Remote Hands
- -IMAC Services
- -IT Deployments
- -Discovery Services (See RSS Section)
- -Staff Augmentation

# Tier 1-4 Helpdesk/Service Desk

# **Data Center Operations**

# **IMAC Services**

Network testing and monitoring.

Overseeing network security & risk mitigation.

Connectivity and bandwidth.

Providing data storage.

Managing installations and upgrades.

Suggesting and implementing software patches.

Providing web hosting.

Network provisioning or virtualization

### Infrastructure

-Wired

-Wireless

**OEM Support Services** 

# Tier 1-4 Helpdesk/Service Desk

### **IT Managed Services**

## Secure Warehousing

-Climate Mitigation

-CFR Rated

# Inventory Control

- -Web-based ITAM platform
- -Work Order Management
- -Secure Chain of Custody

# Final Mile

- -Climate Mitigation
- -Move Team

Secure Proximity Storage & Distribution